

### SHOW FLOOR 2025



#### **Exhibiting Inflatable Manufacturers**

Display Area 1: EZ Inflatables, Inc. Display Area 2: Big and Bright Inflatables Display Area 3: JumpOrange Display Area 4: Bouncing Angels Display Area 5: Tent and Table Display Area 6: Ninja Jump Display Area 7: HEC Worldwide Display Area 8: TITAN Inflatables Display Area 9: Leisure Activities Display Area 10: Eyecandy Inflatables

#### Inflatable Industry Resource Partners

Booth 2: Little Racers Booth 3: Gold Medal Supply Booth 4: Sioto Booth 5: HD Dolly Booth 7: Granite Industries Booth 8: Games2go Inflatables Booth 13: Foam Daddy Booth 14: Bouncy Castle Network Booth 15: We Hang Christmas Lights Booth 16: Rilix (Bungee Supply) Booth 17: Wertz Works Games Booth 36: ADM Carnival Rides

Booth 38: Cool A Zone Booth 39: RollsAll Booth 40: Safer Tents Booth 42: Twister Display Booth 42: TN Department of Labor Booth 46: Jolly Dolly Booth 47: Best Lyfe Group Booth 50: Inflatable Operators Association Booth 52: DRC Printing Booth 54: Liberty United Insurance Booth 55: InflatableOffice

Booth 37: Fred's Tents

Booth 59: One Trip Dolly Booth 60: Jumper Supply Booth 62: Event Hawk Booth 64: Cold Air Repair Booth 65: TicketSpice Booth 70: OH!FX Foam Booth 71: Event Rental Systems Booth 72: Spark City Effects Booth 73: The Marketing Ninja Booth 74: Alumi Games Booth 75: Gibbons Blowers Booth 79: True American Classics



#### April 1st – 3rd Facility building

TUE	8:00 AM - 8:50 AM	Introduction to Inflatable Amusement Safety Standards
	9:00 AM - 9:50 AM	Inflatable Amusement Manuals, Design, and Signage
	10:00 AM - 10:50 AM	Inflatable Amusement standards for Anchoring, Impact Attenuation, Blowers, & Electrical
	11:00 AM - 11:50 AM	Inflatable Amusement Ride Installation, Operations, & Patron Responsibility Standards
	1:00 PM - 1:50 PM	Stake Pull Out Capacities Demonstration (Outside Exhibit Area) Peter McVey

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April 1st – 3rd MEZZANINE



11:00 AM -Year Round Marketing and Promotion11:50 AMStacie Chase

1:00 PM -Tenting 1011:50 PMBrian Stumph

3:00 PM -Rental Operations Town Hall3:50 PMDiscussion



#### April 1st – 3rd south hall d

2 WED	8:00 AM - 8:50 AM	Inflatable Amusement Device Inspection & Testing
	9:00 AM - 9:50 AM	Creating Your Risk Management Program in compliance with ASTM F 2374
	10:00 AM - 10:50 AM	Hands on Inflatable inspection process
	11:00 AM - 11:50 AM	Testing Review Period
	1:00 PM - 1:50 PM	Testing Period
	2:00 PM - 2:50 PM	Testing Period

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INSURANCE SERVICES



### Date: Wednesday 4/2 Location: South Hall A

8am - 8:50am	IO Filter Basics - Learn search and set up using IO Filters Presented By InflatableOffice
9am - 9:50am	IO Filter Advanced - Advanced Tips & How to Create Complex Filters Presented By InflatableOffice
10am - 10:50am	IO Reports - Build Reports to Display Data When Needed Presented By InflatableOffice
11am - 11:50am	IO Automations- Combine Filters With Automated Tasks With Advanced Customization Presented By InflatableOffice
12:00pm - 12:50pm	IO Provided Lunch
1:00pm - 1:50pm	IO Website / Elementor Basics- Use of IO Templates & Editing Your Website Presented By InflatableOffice
2:00pm - 2:50pm	Items, Packages, & Accessories - Learn How To Best Organize Your Inventory Presented By InflatableOffice



### Date: Wednesday 4/2 Location: South Hall B

8am - 8:50am	Building Better Inventory Pages With Optional Fields Presented By Chad Burkholder
9am - 9:50am	Better Serving Your Customers with Optional Fields Presented By Chad Burkholder
10am - 10:50am	Building Landing Pages to Generate Leads in IO (Session 1 of 2) Presented By Chad Burkholder
11am - 11:50am	Building Landing Pages to Generate Leads in IO (Session 2 of 2) Presented By Chad Burkholder
12:00pm - 12:50pm	IO Provided Lunch
1:00pm - 1:50pm	IO Software Integration with Event Hawk
2:00pm - 2:50pm	IO Templates - Building and Editing Templates for Contract, Emails, and Forms Presented By InflatableOffice



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## IOA SPEAKER SCHEDULE

#### SOUTH HALL C

2 VED	8:00 AM - 8:50 AM	Year One: The Bootstrap Startup Robert Tarleton
	9:00 AM - 9:50 AM	Inflatable Insuarance 101 Alex Cossio
	10:00 AM - 10:50 AM	When your Marketing is Hurting your Brand and Bottom Line Dustin Lunde
	11:00 AM - 11:50 AM	Building Better Leaders RISE
	1:00 PM - 1:50 PM	Watt Does It All Mean Corey LeRoux
	2:00 PM - 2:50 PM	Inflatable Repair Class Mike Mingle
	MEZZA	ANINE
	11:00 AM - 11:50 AM	TicketSpice: Online Ticketing for Events including Pay per Play, and Digital Waivers
	1:00 PM - 1:50 PM	How to be a Leader People Want to Follow Miles Welch
	3:00 PM - 3:50 PM	Marketing Town Hall Discussion



### Date: Thursday 4/3 Location: South Hall A

8am - 8:50am	IO Email- How To Properly Set Up And Maintain Great Communication Presented By InflatableOffice
9am - 9:50amIO Disaster Planning- Know How IO is Prepared The Worst To Protect Data Presented By InflatableOffice	
10am - 10:50am	IO Organizations & Merging Function to Keep Your Information Organized Presented By InflatableOffice
11am - 11:50am	IO Vendors & Sharing- Collaborate With Other IO Users to Share Inventory And Complete Event Booking Presented By InflatableOffice
12:00pm - 12:50pm	Lunch Break
1:00pm - 1:50pm	IO PHONE- Basic Set up, Functionality, Texting Capabilities, And Integration Of Your Phone to IO Software <b>Presented By InflatableOffice</b>
2:00pm - 2:50pm	The IO Power Panel- Ask the Advanced Users Anything About IO Presented By InflatableOffice



### Date: Thursday 4/3 Location: South Hall B

8am - 8:50am	Building Referral Program And Tracking Within IO Presented By Chad Burkholder
9am - 9:50am	Customizing and Alternate Uses for Packaging Lists Presented By Chad Burkholder
10am - 10:50am	Getting The Most From The IO Worker App Presented By Chad Burkholder
11am - 11:50am	IO Dashboards and Reports to Help Manage Business Operations Presented By Chad Burkholder
12:00pm - 12:50pm	Lunch Break
1:00pm - 1:50pm	IO CRM Tools - Maximizing Communication and reliability to deliver quality as a team <b>Presented By InflatableOffice</b>



#### SOUTH HALL C

3 THU	8:00 AM - 8:50 AM	Understanding Party Rental Fianancials Nathan Chapman
	9:00 AM - 9:50 AM	Party Rental Technology with Al Justin Ferraraccio
	10:00 AM - 10:50 AM	Developing HR and Leadership Skills: Building a Team that Thrives Ryan Flanders
	11:00 AM - 11:50 AM	Finding Where Purpose Meets Passion Chris Taylor
	1:00 PM - 1:50 PM	You Hired Who? Bobby Bradley
	2:00 PM - 2:50 PM	The Art of Building a Team That Wins Nick Glassett



#### SOUTH HALL D

3 THU	8:00 AM - 8:50 AM	Tennessee Amusement Ride Safety Program Review Mike Hardy
	9:00 AM - 9:50 AM	Amusement Ride Lawsuits Review Lance Miller
	10:00 AM - 10:50 AM	SIOTO Sales Training Steve Rangel
	11:00 AM - 11:50 AM	General Accounting and Business Practices Alisha Manion
	1:00 PM - 1:50 PM	The Best Paid and Free Advertising for your Business Carlos Fierro
	2:00 PM - 2:50 PM	Party Rental Marketing 101 Tariq Elkhatib